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INFORMATION REPORT

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1. Following is a preliminary study of Soviet Zone exports

It is intended as a basis for further research and, while reasonably accurate for the categories mentioned, does not purport to be complete.

2. Soviet Zone foreign trade is principally divided into three categories:

- a. Trade with the East Block states;
- b. Trade with free nations;
- c. Legal inter-zonal trade.

The illegal inter-zonal trade, which might be termed a fourth category, is not included here as it is handled by a special section of the Soviet Zone Planning Commission, which does not report its transactions to the Central Statistics Office. Trade with East Block countries is always reported accurately, and source believes that variations will not exceed 5% on any item. With that reservation, source believes figures for 1950 to be accurate. Those for 1951 are goals to be achieved. However, source states that during the first six months of 1951 a considerable number of new trade contracts has been completed with the Soviet satellite nations so that the figures cited may be exceeded by an average of 30-35% by the end of 1951. Deliveries to the USSR are fixed by the Soviet Control Commission for Germany and no deviations are permitted. Some minor items such as export of coke to Czechoslovakia have been omitted as inconsequential.

3. It would be feasible to sub-divide the items under Miscellaneous Items (page 7). Individual items could hardly be considered important. The bulk of the exports in that category are finished products, of which 70% or more are used in compensation transactions with the USSR and her satellites. The final figures for that group will also exceed the plan by about one-third.

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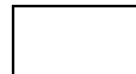
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Export 1950				Plan 1951			
	Quantity	Unit	Price		Quantity	Unit	Price
		in DM	Total in 1000 DM			in DM	Total in 1000 DM
<u>Electric Power</u>							
Poland	94000 mwh	0.045	4210	142000 mwh	0.032	4610	
Czechoslovakia	10700 "	0.045	482	12950 "	0.032	413	
<u>Mining</u>							
<u>25X1 Briquettes</u>							
USSR	2120000 t	22.30	47382	2350000 t	25.---	58500	
[Redacted]	5200 t	22.30	116	5050 t	26.50	134	
Poland	106000 t	21.---	2234	140000 t	25.---	3510	
<u>Iron Ore</u>							
Czechoslovakia	122736 t	22.---	2700	46000 t	22.---	1010	
<u>Metallurgy</u>							
<u>Scrap</u>							
USSR	40000 t	71.55	2826				
Poland	45000 t	67.45	3012				
<u>Ferrosilicon</u>							
<u>25X1 751</u>							
Czechoslovakia	2612 t	813.---	2120	2850 t	813	2300	
[Redacted]	763 t	813.---	620	920 t	813	745	
<u>Decarbolicth</u>							
Rumania		---		826 t	232.---	186	
Hungary		---		204 t	232.---	47	
Bulgaria		---		316 t	232.---	74	
<u>Machinery</u>							
<u>25X1 Sewing Machines</u>							
USSR	13000 ea	137.20	1788	16900 ea	142.---	2390	
[Redacted]	1930 "	148.---	286	730 "	143.---	104	
Hungary	3300 "	185.---	612	4750 "	185.---	877	
Bulgaria	3050 "	173.---	527	3430 "	173.---	592	
Poland	2250 "	152.---	344	3650 "	152.---	552	
<u>Textile Machines</u>							
<u>25X1</u>							
USSR	625 "	5800.---	3612	675 "	5800.---	3908	
Poland	235 "	6313.---	1486	168 "	7805.---	1312	
[Redacted]	52 "	519.---	27	56 "	570.---	32	
	18 "	10080.---	186	29"	6420.---	212	
Hungary	13 "	6313.---	84	21 "	7805.---	163	
Albania	7 "	6313.---	43	14 "	7805.---	111	
<u>25X1 Passenger Cars</u>							
USSR	1850 "	3410.---	6328	2270 "	3410.---	7718	
[Redacted]	6 "	3750.---	24	14 "	3100.---	43	
Albania	47 "	6420.---	302	60 "	6420.---	382	
Hungary	33 "	5400.---	186	55 "	5400.---	294	

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Export 1950				Plan 1951			
		Price				Price	
	Quantity	Unit in DM	Total in 1000 DM		Unit in DM	Total in 1000 DM	
<u>Motorcycles</u>							
25X1	SSR	252 ea	980.---	247	325 ea	980.---	318
		37 "	980.---	36	43 "	980.---	42
	Yugoslavia	44 "	980.---	43	21 "	980.---	21
<u>Bicycles</u>							
25X1	USSR	8500 "	72.50	614	11350 "	72.50	823
		5200 "	60.---	312	3400 "	60.---	204
	Hungary	500 "	72.50	36	2540 "	72.50	184
	Rumania	---	---	---	1000 "	72.50	72
	Poland	165 "	72.50	12	1450 "	72.50	104
<u>Rifles</u>							
	USSR	43500 "	34.---	1483	23300 "	34.---	792
	Poland	935 "	76.---	72	1260 "	76.---	96
	Albania	1000 "	182.---	182	1230 "	182.---	223
	Hungary	615 "	174.---	107	1370 "	174.---	238
	Bulgaria	300 "	216.---	64	820 "	216.---	177
<u>Precision Instruments and Optical Equipment</u>							
<u>Typewriters</u>							
25X1	USSR	1500 "	325.70	484	1950 "	327.50	642
	Poland	5800 "	220.45	1285	7150 "	260.30	1876
	Hungary	5850 "	225.---	1316	5900 "	270.---	1590
		2950 "	140.---	412	2860 "	133.---	387
		24000 "	180.---	4308	31400 "	152.---	4770
		2180 "	150.---	326	4500 "	142.---	638
	Bulgaria	1910 "	284.---	542	2760 "	284.---	783
<u>Calculators</u>							
25X1	USSR	2850 "	709.---	2016	3900 "	720.---	2783
	Poland	5050 "	715.---	3605	3800 "	731.---	3512
	Czechoslovakia	3850 "	478.50	1834	4500 "	578.---	2617
		1280 "	640.---	624	2260 "	535.---	1216
		625 "	500.---	312	1120 "	426.---	477
	Hungary	1670 "	785.---	1310	1860 "	785.---	1460
	Bulgaria	990 "	815.---	809	1060 "	815.---	862
<u>Cameras</u>							
	USSR	10 t	371167.---	3624	11.5 t	371167.---	4278
	Hungary	16.5 t	82430.---	1371	27 t	82430.---	2242
<u>Thermometers</u>							
25X1	Poland	2.5 t	253500.---	623	2.8 t	253500.---	712
	Yugoslavia	0.8 t	238000.---	184	0.3 t	238000.---	73
		9.5 t	43600.---	412	8.0 t	43600.---	336
		10.0 t	87113.---	870	8.5 t	87113.---	738
		33.0 t	17720.---	582	39.0 t	17720.---	690
	Hungary	0.5 t	253500.---	123	1.2 t	253500.---	312
	Rumania	0.3 t	253500.---	82	1.9 t	253500.---	483

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25X1

		Export 1950		Plan 1951		
		Price		Price		
	Quantity	Unit in DM	Total in 1000 DM	Quantity	Unit in DM	
<u>Chemistry</u>						
<u>Potash</u>						
25X1	USSR	426000 t	100.---	42600	500000 t	100.---
	Poland	265000 t	103.25	27300	265000 t	102.50
	Czechoslovakia	81000 t	101.05	8207	94000 t	102.50
	Yugoslavia	7200 t	107.75	785	4400 t	104.35
	Austria	11000 t	102.60	1126	12700 t	102.50
		160000 t	102.70	16380	145000 t	110.---
		156000 t	102.40	15710	145000 t	110.---
		33000 t	102.80	3260	40000 t	102.50
		16500 t	100.25	1630	23400 t	102.50
<u>Sodium Sulphate</u>						
	USSR	63500 t	68.10	4312	73500 t	68.---
	Poland	1180 t	53.10	63	1130 t	53.---
<u>Nitrogen</u>						
25X1	USSR	56500 t	76.30	4326	63500 t	82.---
	Poland	3500 t	153.---	536	3800 t	157.---
		5700 t	138.---	784	4950 t	142.---
<u>Sulphuric Acid</u>						
	USSR	7350 t	137.60	1010	9100 t	142.50
	Czechoslovakia	4550 t	185.50	845	4750 t	190.---
<u>Acetone Concentrate</u>						
	USSR	830 t	1632.---	1360	1060 t	1600.---
	Czechoslovakia	265 t	1031.---	264	250 t	1350.---
	Hungary	210 t	1000.---	210	200 t	1280.---
<u>Raw Acetone</u>						
25X1	USSR	325 t	55.55	18	145 t	160.---
	Poland	300 t	751.50	226	360 t	700.---
	Hungary	190 t	746.20	140	215 t	700.---
		21 t	142.85	3	16 t	175.50
	Czechoslovakia	120 t	865.65	105	120 t	700.---
<u>Buna</u>						
25X1	USSR	8200 t	1002.---	8226	8500 t	1120.---
	Albania	210 t	1530.---	320	175 t	1530.---
		200 t	875.---	176	210 t	875.---
<u>Agelit</u>						
25X1	Hungary	1430 t	2240.---	3216	1460 t	2400.---
		1100 t	1815.---	2025	1380 t	2060.---
					1120 t	2060.---
					700 t	2060.---
<u>Stone and Earthen Products</u>						
<u>Portland Cement</u>						
		120000 t	32.50	6316	140000 t	34.60
	Poland	130000 t	33.10	4228	85000 t	37.20

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		Export 1950		Plan 1951		
		Price		Price		
Quantity		Unit in DM	Total in 1000 DM	Quantity	Unit in DM	Total in 1000 DM
<u>Ceramics</u>						
25X1	USSR	--	3526	--	--	4200
			1874			2456
<u>Porcelain, etc.</u>						
25X1	USSR		8612			9200
			1284			2455
			2112			2600
			683			423
<u>Silica Stones</u>						
	Poland	15210 t	426			6480
<u>Glass Sheets</u>						
	USSR	2.160000 m ²	1.14	1.900000 m	1.82	3436
	Poland	207000 "	1.82	400000 "	1.82	722
	Czechoslovakia	670000 "	1.82	735000 "	1.82	1427
<u>Bottles</u>						
25X1	USSR	1950 *	869.---	2350 *	912.---	2133
	Czechoslovakia	1850 "	178.---	1500 "	316.---	483
		265 "	178.---	585 "	316.---	183
	Albania			670 "	316.---	211
<u>Textiles and Leather Goods</u>						
<u>Rayon</u>						
	USSR	680 t	9258.---	900 t	8360.---	7581
<u>Cellulose Yarns</u>						
	USSR	2470 t	2374.50	2600 t	2500.---	6500
	Poland	3300 t	1625.10	2550 t	2360.---	6000
<u>Cellulose Fabrics</u>						
25X1	USSR	980 t	3748.50	1130 t	3748.50	4220
		400 t	6753.---	465 t	6753.---	3126
		350 t	8076.---	275 t	8076.---	2226
<u>Stockings</u>						
25X1	USSR	307000 pr.	12.30	335000 pr.	12.30	4110
		62000 "	13.45	57000 "	12.---	680
		247000 "	13.---	244000 "	12.60	3075
		60000 "	13.70	100000 "	13.20	1316
		54000 "	14.55	55000 "	15.---	834
		118000 "	16.35	90000 "	15.60	1400
		25000 "	13.20	16000 "	13.20	210
		83000 "	12.20	56000 "	13.20	732
<u>Leather Shoes</u>						
	USSR	465000	6.75	640000 "	6.90	4412

* 1000 each

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Export 1950				Plan 1951		
Price				Price		
	Quantity	Unit in DM	Total in 1000 DM	Quantity	Unit in DM	Total in 1000 DM
<u>Paper</u>						
	USSR	5700 t	676.30	6100 t	676.30	4316
25X1		615 t	605.—	680 t	605.—	412
	Bulgaria	170 t	676.30	460 t	676.30	312
	Rumania	71 t	676.30	130 t	676.30	87
25X1		31 t	605.—	105 t	605.—	63
<u>Agriculture</u>						
<u>Sugar</u>						
	USSR	113000 t	307.90	117000 t	300.—	35000
	Hungary	6050 t	310.—	7100 t	310.—	2300
25X1	Czechoslovakia	23 t	1400.—			
		3400 t	334.40	2450 t	320.—	785
		1050 t	831.50	2020 t	635.—	1284
		1050 t	332.—	2100 t	262.—	555
<u>Forestry</u>						
<u>Soft Lumber</u>						
	USSR	35000	36.25	17500	42.—	730
25X1	Poland	14500	65.—	12300	65.—	800
		23600	60.—	20000	60.—	1200
	Czechoslovakia	240	61.30	280	65.—	18
<u>Building Timber</u>						
	USSR	336000	74.35	412000	82.50	34000
25X1	Poland	145000	85.—	120000	85.50	10200
		10000	77.40	2700	80.—	215
<u>Pit Props</u>						
	USSR	277000	27.50	295000	25.50	7500
	Poland	330000	28.70	267000	30.—	8000
25X1	Czechoslovakia	54500	33.30	47000	30.—	1415
	Hungary	17700	30.—	8750	30.—	262
		29000	47.95	32500	52.50	1715
<u>Pulpwood</u>						
	USSR	155000	27.50	188000	20.—	3750
<u>Ties</u>						
	USSR	240000	67.50	375000	65.—	24610
25X1	Poland	82000	70.—	81500	70.—	5850
		2280	120.30	1150	130.—	208
<u>Veneer Wood</u>						
25X1	USSR	415	89.—	460	93.—	43
		7	2000.—	14		
<u>Wooden Houses</u>						
	USSR	2030 ea.	5077.—	3750 ea.	5077.—	19036
	Czechoslovakia	1620 "	5077.—	1950 "	5077.—	10026
	Rumania	750 "	5077.—	1030 "	5077.—	5216
	Bulgaria	140 "	5077.—	165 "	5077.—	834

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25X1

	Export 1950			Plan 1951		
	Quantity	Unit Price in DM	Total in 1000 DM	Quantity	Unit Price in DM	Total in 1000 DM
<u>Furniture</u>						
Ward	6100 t	216,---	1316	8500 t	216,---	1824
Bedroom	260 t	834,---	216	220 t	834,---	184
Bedroom	250 t	834,---	208	390 t	834,---	324
Bedroom	115 t	834,---	94	150 t	834,---	123

Miscellaneous Items
in 1000 DM1950Plan 1951
as far as known

Metallurgy	26308	22430
Machine Construction	134766	172520
Electrical Engineering	14517	21800
Precision Mechanics, Optics	17022	23500
Chemical Industry	2822	1760
Food Industry	1664	2700
Textile Industry	132042	161340
Other Industry	12604	17380
Miscellaneous	18309	21000

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